



**BEXAR COUNTY HOSPITAL DISTRICT
BOARD OF MANAGERS**

Tuesday, September 19, 2023
6:00 pm
Cypress Room, University Hospital
4502 Medical Drive
San Antonio, Texas 78249-4493

MINUTES

BOARD MEMBERS PRESENT:

James R. Adams, Chair
Jimmy Hasslocher, Vice Chair
Margaret Kelley, MD, Secretary
Anita L. Fernandez
Pat Jasso
Dianna M. Banks-Burns, MD
David J. Cohen, MD

OTHERS PRESENT:

George B. Hernández, Jr., President/Chief Executive Officer, University Health
Sara Alger, President, University Health Foundation
Edward Banos, Executive Vice President/Chief Operating Officer, University Health
Andrea Casas, Vice President, Chief Human Resources Officer, University Health
Ted Day, Executive Vice President/Strategic Planning & Business Development, University Health
Michelle Garcia, Executive Director, Human Resources, University Health
Michael Gardner, MD, Vice President, Women's & Children's Hospital, University Health
Laura Gilbert, Marketing Director, Corporate Communications, University Health
Carol Huber, Deputy Chief Public Health & Equity Officer, Institute for Public Health, University Health
Reed Hurley, Executive Vice President/Chief Financial Officer, University Health
Leni Kirkman, Executive Vice President/Chief Marketing, Communication, & Corporate Affairs Officer,
University Health
Shelley Kofler, Senior Public Relations Manager, Corporate Communications, University Health
Robert Leverage, MD, Vice Dean for Office of Clinical Affairs & Executive Director, UT Health San
Antonio
Michael Little, MD, President, Medical/Dental Staff, University Health; and Associate Professor,
Department of Anesthesiology, UT Health SA
Leo Lopez, III, MD, Medical Director/Institute for Public Health and School-Based Health, University
Health
Joshua H. Nieto, General Counsel, Chief Compliance/HIPAA Officer, University Health
Katherine Reyes, Senior Vice President, Pre-Acute Services, Robert B. Green Campus
Bill Phillips, Executive Vice President/Chief Information Officer, University Health
Serina Rivela, Vice President/Chief Legal Officer, University Health

Don Ryden, Vice President/Project, Design & Construction, University Health
Travis Smith, Chief Financial Officer/Clinical Operations, University Health
Horacio Vasquez, Executive Director, Supply Chain Management, University Health
Roberto Villarreal, MD, Senior Vice President/Chief Public Health, Innovation & Equity Officer,
University Health
Larry Wallis, Director, Internal Audit Services, University Health
And other attendees.

CALL TO ORDER:

Mr. Adams called the Board meeting to order at 6:04 pm

INVOCATION AND PLEDGE OF ALLEGIANCE — JIM ADAMS, CHAIR

Invocation – Tiffany Dale, Center for Learning Excellence — *Jim Adams, Chair*

Mr. Adams asked Tiffany Dale to briefly comment on the Center for Learning Excellence which is the department that conducts the New Employee Orientation every Monday with anywhere between 40-80+ new hire staff both clinical and non-clinical in addition to offering Continuing Education for all staff from Emotional Intelligence to Stress Management. Additionally, the Clinical Consultants within the department provide the continuing education of American Heart Association CPR classes as well as Leadership Development academy to name a few items of what the department does.

Mr. Adams commented on the importance of this department and its internal function to aid in the success of our current and future staff. Very proud of the department and what it stands for.

Mr. Adams led the pledge of allegiance.

PUBLIC COMMENT: None.

APPROVAL OF MINUTES OF PREVIOUS MEETING: None at this time

Mr. Adams made introductory comments of our newest Board Member, Dr. David Cohen. Dr. Cohen was nominated to our Board by Commissioner for Precinct 3 Grant Moody. He has an impressive resume as a cardiothoracic surgeon and a U.S. Army veteran. Dr. Cohen is native San Antonian, who graduated from MacArthur High School. He received his undergraduate degree from Rice University and his Medical Degree from Washington University in St. Louis. Additional degrees include a BS in Mechanical Engineering from UTSA and a Master's in Public Administration from Harvard University. His numerous clinical appointments include Walter Reed Army Institute of Research, Brooke Army Medical Center and UT Health San Antonio. He served as Commander of the 786th Medical Detachment during Operation Desert Shield/Desert Storm and served in several leadership roles in Iraq during Operation Iraqi Freedom.

Mr. Hasslocher commented on Chairman Adams acknowledgment in Modern Healthcare for Excellence in Governance for 2023 and presented Mr. Adams with his award.

NEW BUSINESS – ACTION ITEMS – JIM ADAMS, CHAIR

Consideration and Appropriation Action Regarding Temporary Health Care Staffing Agreements with Various Agencies — Andrea Casas/Dina Perez-Graham

SUMMARY: University Health is actively recruiting and has deployed multiple strategies to recruit and retain professional nursing and other essential healthcare professionals. Through these strategies, University Health is making a concerted effort to reduce the reliance on agency staffing.

To meet patient volume in an effective manner, University Health uses a common-sense approach to contingency layering to include utilizing agency staff when necessary. In order to sustain current clinical operations, professional services provided by temporary staffing agencies are necessary to ensure the health and safety of our patients. University Health conducts ongoing analysis of temporary staffing requirements and has considered several agencies to help meet staffing needs. Accountable Healthcare Staffing, Angel Staffing and Cross Country Staffing are engaged to assist with this important effort. These agencies offer the depth and breadth of their candidate database and competitive cost for professional temporary staffing services.

These staffing agencies have been very responsive to our needs at University Health and have acted quickly to meet our immediate staffing needs with qualified personnel.

Agencies will comply with all federal laws, regulations and procedures regarding legal status to work and reside in the U.S. Agencies will not discriminate in the placement of personnel on the basis of race, creed, color, national origin, gender, age, disability, citizenship or veteran status. Agencies are Equal Opportunity/Affirmative Action Employers.

This request shall be for a six-month period beginning October 1, 2023 to March 31, 2024. Agencies will invoice University Health for services utilized pursuant to the rates and terms contained in the staffing agreement. University Health is not obligated to utilize any specific amount of service; agency nurses are engaged on an as needed basis to cover areas where there is a need due to staff shortages or surges in volumes.

The Workforce Composition data for two of the larger staffing agencies is as follows:

Angel Staffing:

Non-Professional Workforce	American Indian	Asian American	African American	Hispanic	White	Total
Female Total	0	7	35	27	38	107
Male Total	0	3	6	9	10	28
Combined Non-Prof Total	0	10	41	36	48	135
Professional Workforce	American Indian	Asian American	African American	Hispanic	White	Total
Female Total	3	48	355	171	156	733
Male Total	1	22	85	93	62	263
Combined Prof Total	4	70	440	264	218	996
Total Workforce	4	80	481	300	266	1131

Accountable Healthcare:

Non-Professional Workforce	American Indian	Asian American	African American	Hispanic	White	Total
Female Total	17	7	299	97	210	630
Male Total	1	3	49	33	55	141
Combined Non-Prof Total	18	10	348	130	265	771
Professional Workforce	American Indian	Asian American	African American	Hispanic	White	Total
Female Total	21	33	462	156	683	1355
Male Total	3	10	66	39	146	264
Combined Prof Total	24	43	528	195	829	1619
Total Workforce	42	53	876	325	1094	2390

Ms. Dina Perez-Graham and Dr. Charles Reed commented how very blessed they are to have the resources available to them and the staff and they appreciate the consideration of the board with what is needed financially. Excited to have the opportunity through leadership approval to be able to convert contract-traveling staff into core staff positions. Currently there are 50 staff vacancies the lowest amount of vacancies observed in a while, very well staffed.

Mr. Hernandez commented that we are a Magnet Hospital; only 5% of U.S. hospitals hold this distinction. There are 400 hospital in Texas and only 53 have achieved Magnet status. For the first time, University Hospital achieved magnet status in San Antonio in Feb. 17, 2010.

Dr. Cohen asked what percentage of UT Nursing students are employed after graduation? About 60% of UT students transition to the hospital to include Incarnate Word. Several collaborations aid in the success of our Nursing staff.

RECOMMENDATION: Staff recommends the Board of Managers approve the use of professional service agencies for temporary staffing at University Health in an amount up to \$12,000,000 for a six-month period.

ACTION: A **MOTION** to **APPROVE** staff's recommendation was made by Ms. Fernandez, **SECONDED** by Dr. Burns, and **PASSED UNANIMOUSLY**.

EVALUATION: None.

FOLLOW UP: None.

Mr. Adams commented on the partnership with UT Health Science Center. Dean Hromas welcomed Dr. Cohen and welcomes any input from the board to help drive the continued success of our institutions. Dr. Jane Lynch at Texas Diabetes Institute (TDI) Pediatric Endocrinologist has practiced here a very long time stated that today the Bionic Pancreas were AI regulates the amount of insulin released from implanted beta eyelet cells in the abdomen was approved today by the FDA, tested at the Texas Diabetes Institute. Jean Jing was came up with an antibody that helps kill bone cancer cells was elected to the Nation Academy of Inventors. Lastly, Emily Ramirez a Hispanic Cancer Population Health Expert was given the highest contributor to Healthcare Equity in the Nation Award by the Cancer Centers Association called the AACI.

Mr. Adams commented on TDI being located in a principle Hispanic demographic area of town that is not a high-income area and building TDI was a smart move. Dr. Little commented on the OR being extremely busy carrying 512 cases last week more than the previous week.

Consideration and Appropriation Action Regarding a Ground Lease Agreement with the San Antonio Medical Foundation for 22.25 Acres Located at Hamilton Wolfe and Floyd Curl — Don Ryden

SUMMARY: In 2022, staff began discussions with the San Antonio Medical Foundation to secure Tract C-2 for the future long-term expansion of University Health in the South Texas Medical Center. UT Health President Bill Henrich and Dean Robert Hromas sent the Foundation a letter in support of University Health's request. The site is approximately 22.25 acres situated on the southwest corner of Hamilton Wolfe and Floyd Curl Drive. The San Antonio Medical Foundation real estate committee and board favorably considered the University Health request for Tract C-2 subject to a long-term ground lease.

The basic terms of the proposed Ground Lease Agreement between the San Antonio Medical Foundation and University Health are as follows:

- Initial Term: 55 years
- Extension Options: Two separate 10 year periods
- Specified Use: General medical health services including a diagnostic treatment center
- Lease Rate: \$242,300 per year; adjusted annually per the Consumer Price Index (CPI-U)
- Lease payments commence one year after effective date of agreement
- Grounds maintenance assessment: University Health shall pay five percent (5%) of SAMF's total maintenance and improvements expense incurred on its undeveloped acreage in the South Texas Medical Center

The annual lease expense and grounds maintenance assessment will be a budgeted operational expense. The San Antonio Medical Foundation is a Texas non-profit corporation, whose mission is to provide leadership and active stewardship of its land and the other assets to improve healthcare, advance biomedical service and enhance community well-being. The organization has only two employees and is governed by a 33 member Board comprised of local business, civic and professional leaders.

Acquiring the 22.25 acres at this location will provide for the design and development of a future medical office building(s) to house these two clinics as well as other healthcare services that will serve the community for many years to come. This initiative is in line with the University Health's Triple Aim Plus goals and objectives regarding increased access to care for the community.

Mr. Hassloch commented how extremely important as we look at the growth of the medical center as there is notable growth in this area since 2015 and how property acquisitions have been positive for our growth. This is a team effort by the Executive Team and to ensure that the further growth and future collaboration.

RECOMMENDATION: Staff recommends the Board of Managers approve the Lease Agreement with the San Antonio Medical Foundation for the 22.25 acres located at Hamilton Wolfe and Floyd Curl, and authorize the President / Chief Executive Officer to execute the agreement.

ACTION: A **MOTION** to **APPROVE** staff's recommendation was made by Mr. Hasslocher, **SECONDED** by Ms. Fernandez, and **PASSED UNANIMOUSLY**.

EVALUATION: None.

FOLLOW UP: None.

Consideration and Appropriate Action Regarding an Amendment to the Professional Health Care Services Support and Coverage Agreement for Anesthesia Services with Sound Physicians Anesthesiology of Texas, PLLC. — Edward Banos

SUMMARY: In order to support the continued growth and expansion of our surgical and obstetric patient care service lines, University Health recently entered into a Professional Services Agreement with Sound Physicians Anesthesiology of Texas, PLLC (Sound). The Sound agreement was intended to provide additional anesthesia services at the MARC Ambulatory Surgery Center, the Robert B. Green Ambulatory Surgery Center and to provide 24/7/365 Certified Registered Nurse Anesthetist (CRNA) coverage for University Health Obstetrics. The term of this Agreement is July 1, 2023 through June 30, 2026.

These services have been added in collaboration with UT Health San Antonio Department of Anesthesia to ensure appropriate access to anesthesia services for University Health patients.

The current agreement provides one CRNA provider 24/7/365 to support University Health Obstetric services and is scheduled to begin November 1, 2023. After taking into consideration the current rapid growth in births and other obstetric procedures, University Health leadership in discussion with UT Health San Antonio Department of OB/GYN leaders have determined that the optimal number of Certified Registered Nurse Anesthetists (CRNA) covering Obstetrics patients is two providers, 24/7/365.

This amended agreement will provide dedicated Sound CRNAs to ensure additional anesthesia services, including elective induction of labor on Saturdays and Sundays as requested by the UT Health San Antonio OB/GYN department. These additional anesthesia resources will eliminate the need to reschedule elective inductions and congestion in the labor and delivery department Monday through Friday. Also, as a Level IV maternal center, the highest designation possible, the addition of a second CRNA will improve UT Health San Antonio anesthesia faculty response time to emergency cases, and allow normal deliveries to proceed without delay. All Sound physicians and CRNAs providing services pursuant to this agreement are credentialed and experienced in OB. This is also part of the strategic growth plan of the Obstetrical Services.

Annual assessments drive quality of care, accountability and performance to provide the best service to their hospital and surgery center partners. They employ the use of Key Performance Indicators (KPIs) to drive quality, efficiency and effectiveness. Sound has also fully integrated the use of CRNAs into their anesthesia practice. The Anesthesiologists and CRNAs work together to achieve optimal outcomes for their patients. Agreed upon metrics will be jointly reviewed monthly by University Health and Sound leadership. Agreed upon quality metrics will provide Sound incentives and/or penalties if not met.

Sound Physicians Anesthesiology of Texas, PLLC has 5,021 employees. The workforce composition data is as follows:

NON PROFESSIONAL	American Indian	Asian American	African American	Hispanic	White	Total
Female Total	1	27	16	15	425	484
Male Total		14	14	4	463	495
Combined Non-Prof Total	1	41	30	19	888	979
PROFESSIONAL	American Indian	Asian American	African American	Hispanic	White	Total
Female Total	14	479	229	212	1271	2205
Male Total	15	556	153	141	972	1837
Combined Non-Prof Total	29	1035	382	353	2243	4042
TOTAL Workforce	30	1076	412	372	3131	5021

Entering into this agreement with Sound supports the University Health strategic goal of growing the access to Obstetrics services that requires anesthetic support. The additional CRNA coverage will improve access and provide patient friendly convenient service in the most medically appropriate setting possible.

Dr. Cohen asked how Sound Physicians Anesthesiologists would fit in with the anesthesia program at Medical School and Residency Program; will they be co-equal working as part of UT department. Mr. Banos replied they are not part of the residency program this a separate amendment for the CRNAs and Sound Anesthesia is a complete separate entity. The residency and teaching side all done thru the department of anesthesiology at the school and would be covering those services when there is a resident at the hospital and on the OB side would be covered thru the UT Department of Anesthesia. Dr. Kelley asked what is the value of the Resident and the role of the CRNAs? Mr. Hernandez commented that our mission is to support the Residency Program we make sure that the residents get their training; we do not want to walk away from our Mission of training, research and discovery. Our clinical demands are so large that we need to bring in CRNAs and outside anesthesiologists to be able to keep up with the clinical side. We have two service line products the Resident teaching and the Clinical teaching. Mr. Banos added that the UT school has close to 50 CRNAs and they work primarily in the main hospital in either the Advanced Endoscopy Center or the main ORs. On any given day from the non-OB side, we have 17 Faculty physicians and 29-33 CRNAs working and eight Resident rooms are dedicated to the main operating room to continue with the mission of teaching. There are cases were more time is required to allow the residents to get their hours. Mr. Banos further explained the benefits of working with Sound Physician anesthesia.

RECOMMENDATION: Staff recommends Board of Managers approval of this amendment to the agreement with Sound Physicians Anesthesiology of Texas, PLLC for additional anesthesia services in an amount not to exceed \$2,367,603 for a three-year term beginning July 1, 2023.

ACTION: A **MOTION** to **APPROVE** staff's recommendation was made by Dr. Kelley, **SECONDED** by Dr. Burns, and **PASSED UNANIMOUSLY**.

EVALUATION: None.

FOLLOW UP: None.

Consideration and Appropriate Action Regarding the Following Items with Acadian Ambulance Service:

- (a) A Four-Month Extension of the Contract for Ground Ambulance and Wheel Chair Service; and

- (b) A Four-Month Extension of the Lease for EMS Substation Premises at the Robert B. Green Campus

— *Travis Smith/Reed Hurley*

SUMMARY: University Health initially established an ambulance service over fifty-five (55) years ago to support the expedient transfer of patients from the Robert B. Green campus to University Hospital. Along with the growth of University Health services, the use of ground ambulance transport service has grown to support various facets of healthcare delivery across Bexar County. In 2018, the demand for ground ambulance service outpaced the ability for University Health ambulances to respond to the requests in a timely manner. Staff pursued a partnership with a vendor who had greater base of ground ambulance vehicles and staff to appropriately scale to the peaks of service demand. Acadian Ambulance Service of Texas, an employee-owned entity, was awarded the 2018 contract to provide ground ambulance service on behalf of University Health patients.

A. Ground Ambulance and Wheel Chair Service.

The complex services provided to University Health patients are met with Acadian Ambulance Service's fleet of over 63 local ground ambulance vehicles and 340 highly trained staff in support of this specialized service. In addition, during disaster or times of additional need, Acadian Ambulance Service can scale up service deliverables by calling upon their region-wide fleet of 673 ground ambulance transport vehicles, 138 transport vans, 22 bariatric transport units, and over 5,000 staff across their service area. Key deliverables of the vendor partnership include:

- 24 hour, 7 days a week dispatch service of Basic Life Support, Advanced Life Support, Medical Intensive Care Unit, Pediatric Intensive Care Unit, Neonatal Intensive Care Unit (BLS, ALS, MICU, PICU, NICU), Maternal and Bariatric levels, and wheelchair service;
- 20 minute response for emergent transports, 40 minutes response for non-emergent transports;
- Immediate response to ER out-of-town transport requests; and
- Vendor management of third-party insurance billing.

Acadian Ambulance Service provided over 12,000 ambulance and wheelchair van transports in the last year and achieved a better than target response rate for each transport modality.

Type of Transport	2022 Volume	Avg Response Time	Target
Non-Emergent EMS	6,909	0:34	0:40
Emergent EMS	3,662	0:15	0:20
Wheelchair Van	999	0:42	1:00
PICU/NICU Transport Team	579	0:13	0:20

In addition, Acadian Ambulance has been a key member of the Bexar County healthcare community with service in support of the following initiatives:

- Actively involved in the local community including consistent attendance in STRAC, provider of existing 911 ambulance service in unincorporated Bexar County since 2009, and will support University Health's outreach mission at no additional cost;
- Experience with supporting ambulance service as preferred vendor with embedded transport coordinators for other local health systems and other large, state-wide health systems;
- Ability to scale up service during peak transport times with existing 63 ambulances, 53 transport vans, 2 bariatric units, and 2 buses located in Bexar County and supported by over 340 employees in South-Central Texas;
- Central office located in San Antonio with additional local substations and the Texas Medical Director, Dr. Emily Kidd, Assistant Professor at UT Health San Antonio and is based in San Antonio;
- Lease of RBG EMS substation to better serve University Health patients in the downtown location as further detailed below; and
- Expertise in ambulance billing to third-party insurance and embeds a transport coordinator within University Health to efficiently obtain authorization and coordinate logistics of patient transport to appropriate level of care.

B. Lease for EMS Substation Premises at the Robert B Green Campus.

University Health developed an EMS hub at the Robert B Green Campus to support a centralized location to stage ground ambulance fleet and provide respite to the EMS staff when not transporting patients. At the 2018 conversion of ground ambulance service, Acadian expressed a desire to retain the EMS substation premises from University Health due to its proximity to high-volume service areas and primary use in support of EMS services. A fair market value lease amount was determined by a third party and University Health agreed to lease the premises at Robert B Green Campus to Acadian Ambulance Service for a term that corresponds with the agreement to provide ground ambulance and wheel chair service on behalf of University Health patients.

To ensure optimization of ground ambulance service contract and lease of University Health property at the Robert B Green Campus, staff are pursuing a Request for Proposal (RFP) from vendor partners in the community. The complex nature of this service and vendor responses requires additional time for consideration of vendor proposals beyond the current term of contract with Acadian Ambulance Service.

Staff are requesting a four (4) month extension of the ground ambulance and wheel chair service contract with Acadian Ambulance Service and corresponding four (4) month extension of Acadian Ambulance Service lease of University Health's EMS Substation Premises at Robert B Green Campus to continue this high level of service during proposal deliberations.

In addition to serving as the unincorporated 911-ambulance provider since 2009, Acadian is the primary transport provider for Baptist Health System and Methodist Healthcare and delivers upon targeted performance metrics. Acadian is committed to providing a positive patient experience and teams are supported by 24/7 dispatch that includes GPS logistical tracking for improved response time. A dedicated Facility Liaison and on-site Transport Coordinators will ensure targeted quality and performance metrics are achieved.

University Health will only be responsible for the cost of ambulance runs not funded by third party or governmental insurance plan. Staff are committed, in partnership with Acadian Ambulance Service, to provide ambulance and wheelchair service to our patient population regardless of the funding source. The proposed four (4) month extension of contracted ground ambulance service, for an amount not to exceed \$700,000, and extension of the Acadian Ambulance Service lease of the Robert B. Green campus ambulance hub at the monthly amount of \$2,934 is consistent with recent financial performance.

Workforce Composition:

Acadian Ambulance Service is a large, regional, employee-owned vendor with a total of 5,131 employees. The company-wide workforce composition data is as follows:

Workforce	American Indian	Asian American	African American	Hispanic	White	Other	Subtotal
Non-Professional	34	68	745	474	3,539	115	4,975
Professional	1	1	3	5	146	0	156
Combine Total	35	69	748	479	3,685	115	5,131
TOTAL	0%	0%	5.2%	18.3%	76.5%	2.2%	100%

Acadian Ambulance Service workforce composition for the South-Texas region is as follows:

Workforce	American Indian	Asian American	African American	Hispanic	White	Other	Subtotal
Non-Professional	3	6	14	147	164	14	348
TOTAL	1.0%	1.7%	4.0%	42.2%	47.1%	4.0%	100%

RECOMMENDATION: Staff recommends the Board of Managers approve and authorize the President/Chief Executive Officer to execute amendments to agreements with Acadian Ambulance Service of Texas, LLC d/b/a Acadian Ambulance for the following:

- a) Modification of agreement to extend the ambulance and wheelchair transport service for an additional four (4) month term in an amount not to exceed \$700,000;
- b) Modification of agreement to extend the lease agreement for the EMS Substation Premises located at Robert B. Green Campus for an additional four (4) month term at a monthly amount of \$2,934.

Ms. Fernandez asked how is the peak transport time determined? Mr. Travis Smith responded that they utilize an Electronic Health Record that tracks patient movements from room to room, order times, transfer requests thru EPIC orders, and allows us to be able to measure when those peak times may occur. Additionally, we have a very good relationship with Acadian Ambulance in working with patient transfers and discharges.

ACTION: A **MOTION** to **APPROVE** staff's recommendation was made by Mr. Hasslocher, **SECONDED** by Ms. Fernandez, and **PASSED UNANIMOUSLY**.

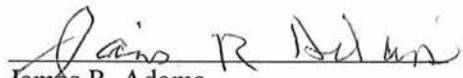
EVALUATION: None.
FOLLOW UP: None.

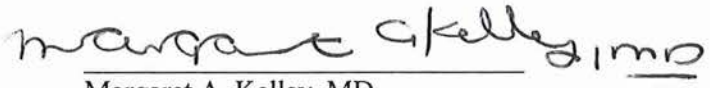
1. Presentations and Education: None at this time

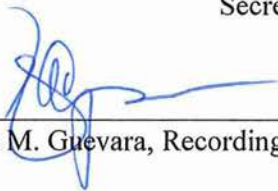
Mr. Adams asked the Board and staff to introduce themselves to Dr. Cohen with a very brief description of their capacity to the Board of Managers.

2. Adjournment — *Jim Adams, Chair*

There being no further business Mr. Adams adjourned the public meeting at 7:28pm


James R. Adams
Chair, Board of Managers


Margaret A. Kelley, MD.
Secretary, Board of Managers


Janie M. Guevara, Recording Secretary

The Board of Managers may recess during the open meeting in order to hold a closed meeting. Alternatively, a closed meeting may be held before the open meeting or after its adjournment.

Closed Meeting: A closed meeting will be held pursuant to TEX. GOV'T CODE, Section 551.085 to receive information regarding pricing, market data and/or financial and planning information relating to the arrangement or provision of proposed new services and/or product lines.

Closed Meeting: A closed meeting will be held pursuant to TEX. GOV'T CODE, Section 551.085 to receive information regarding pricing or financial planning information relating to a bid or negotiation for the arrangement or provision of services or product lines to another person if disclosure of the information would give advantage to competitors of the hospital district.